

# 4 Ways Hospitals Can Save with Quality Third-Party Replacement Parts

## 1 Get OEM quality without the OEM price tag

Using advanced reverse engineering techniques, Elite's products meet the same high-quality standards as OEM components, undergoing rigorous testing and assessments for performance.

While Elite parts may cost slightly more than low-quality overseas versions, they are still more affordable than OEM components. Elite's partners can save approximately 30% on telemetry and infusion pump costs.

## 2 Rely on faster turnaround and delivery times

OEMs are most profitable when selling new machines, not parts and repairs. Thus, OEMs are notorious for slow shipping and long wait times.

A values-based third-party company like Elite prioritizes timely shipping and product quality, understanding the importance of these devices. The availability of parts reduces device downtimes, ensuring they can continue saving lives and generating revenue.

## 3 Benefit from in-house development

During the reverse engineering process, third-party manufacturers can improve OEM parts. This may include enhancing water resistance or using more durable materials. These higher-quality parts can extend the lifespan of medical devices, reducing expenses for replacements, repairs, and device unavailability.

## 4 Keep discontinued devices working

When an OEM stops making replacement parts for a discontinued device, its end of lifespan becomes a ticking clock unless you can find a reliable source for parts and repair.

Using quality third-party parts extends the lifespan of discontinued devices, allowing limited clinical asset capital to be allocated to machines that require replacement.



[elitebiomedicalolutions.com](http://elitebiomedicalolutions.com)



With Elite's high-quality parts, you can save costs and prevent equipment downtime, allowing your organization to focus on delivering exceptional healthcare services and patient care.

To learn more, [download our guide to vetting quality medical equipment partners.](#)