

COMPANY SHOWCASE

Real Needs. Real Partnerships. Real Solutions.

ELITE BIOMEDICAL SOLUTIONS

Elite Biomedical Solutions supports hospital biomedical departments with new replacement parts, re-certified parts, on-site service, and repair services that keep clinical equipment performing at optimal levels.

Elite wants to thank all of our valued customers for their loyalty and trust over the last five years. We have and continue to work diligently to meet or exceed your needs. We strive to earn your respect and confidence so that you will want to know us on a first name basis.

Our Elite team is always eager to help you with any of your needs. When you call Elite you will reach one of our friendly and knowledgeable staff members. We encourage and welcome all customer visits. It's a great way to meet our incredible team.

Elite celebrates our 5th year anniversary this month. This marks a huge milestone for our company and is evidence of valued partnerships and devoted customers. In order for Elite to continue to provide superior service we have increased our staff from 9 to 27 employees over the last five years. We currently occupy 16,500 square feet with the option to expand an additional 17,000 square feet to continue to meet our customers' needs.

Elite's Quality Management System continues to meet the requirements of



Pictured is the Elite Biomedical Solutions Quality and Product Development teams along with new Director of Manufacturing Nate Schlauch

extensive customer audits, ISO 13485:2003 and ISO 9001:2008 surveillance audits along with a recent scheduled FDA inspection. "All of these are a true testament to the excellence of Elite Biomedical Solutions' Quality Standards," states Brenda Compliment, Director of Quality.

- ISO 13485:2003
- ISO 9001:2008
- FDA REGISTERED
- FDA INSPECTED 21CFR820

Elite is annually audited by multiple, national Independent Service Organizations. In addition to the annual audits, Elite receives monthly/quarterly scorecard ratings with a 95% or greater rating. In the last rolling 12-month internal quality KPI, we achieved 99.98% first pass yield. Service warranty return rate KPI is 0.8%. On

time delivery for non-OEM products KPI is 98.2%.

Elite continues to bolster its in-house Research and Development. Our mission is to invest in building a world-class organization to better serve all of you.

"We value the close working relationships with our customers to help achieve our #1 goal of patient safety," states Dan Meiser-Director of Product Development. "We have implemented rigorous processes utilizing risk analysis, risk mitigation, precision equipment, and design controls to ensure new replacement parts' verification and validation."

Elite has partnered with an independent lab to quantify, verify and determine our material selection versus the OEM. One of our goals is to select resins that strengthen and ensure that



Caption

"Do all the good you can. By all the means you can. In all the ways you can. In all the places you can. At all the times you can. To all the people you can. As long as ever you can." – John Wesley

our new replacement parts are more chemically resistant. Elite has the largest new replacement parts' portfolio and thanks to our customers' needs, we continue to successfully grow this product list. We encourage the opportunity to pioneer new product ideas with our customers.

Introducing Elite Manufacturing, we are elated to announce that we are bringing manufacturing in house. Nate Schlauch our new Director of Manufacturing was selected because of his extensive experience in injection molding and his pursuit of excellence. Nate's degree, certifications, experience, and leadership will strengthen our already highly knowledgeable/experienced team.

"In-house manufacturing, allows us to grow vertically, which has been a goal for Elite," says Jeff Smith, President. "We pride ourselves in our

new replacement parts being 100% USA manufactured. We are excited this new expansion will allow Elite the opportunity to continue to offer new jobs within our community."

Elite strives to build close customer partnerships, implement state-of-the-art equipment, hire talented professionals, reinvest money into the growth of the company, and implement continuous quality improvements. What this means to all of our customers: a reliable manufacturing partner, quicker product time to market, a one-stop shop for (in-house R&D, quality lab, and manufacturing), material/parts traceability control, and a partner that can grow with your replacement part needs.

"I am excited to get started with such a great team, Elite truly has great values in caring for all of you, our customers," Nate Schlauch states. "Our

vertical growth of manufacturing will allow your business partner, Elite, to better serve our customers. It will give us the ability to monitor and control every aspect of the component delivery from raw goods to finished goods."

ELITE GIVES BACK

Elite's Purpose Statement is "Improving the lives of our employees, customers, business partners, and communities one day at a time!"

The Elite family is very committed to and focused upon giving back. Some of the company's charity partners include Child Focus, Empower Youth, TriMedx Foundation, Pancreatic Foundation, Aruna Project, Clermont DD Empowers Me, and Children's Tumor Foundation.

Again, we thank our customers for all of your support, ideas, and continued business!

Sincerely, The Elite Family ✨